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ACTION SCI-06

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E.O. 11652: ADS MARCH 18, 1975

TAGS: OSCI PL EFIN

SUBJECT: SFCP/JOINT-FINANCING AGREEMENT ON PL-480 S&T COOPERATION

1. FOLLOWING IS A FREE TRANSLATION OF THE POLISH RESPONSE TO THE US JOINT FINANCING DRAFT, FORWARDED BY FOREIGN MINISTRY TO THE EMBASSY:

QUOTE I. PROPOSALS

- 1. THE POLISH SIDE CONFIRMS ITS READINESS TO PARTICIPATE IN FINANCING SCIENTIFIC AND TECHNOLOGICAL COOPERATION FOR UP TO 50 PERCENT OF COSTS.
- 2. THE POLISH SIDE BELIEVES THAT JOINT FINANCING SHOULD BE THE PRINCIPLE OF THE NEW AGREEMENT FOR THE WHOLE PERIOD OF ITS OPERATION. THIS MEANS THAT COOPERATIVE PROJECTS FROM THE INCEPTION OF THE NEW AGREEMENT WILL BE FINANCED IN EQUAL PARTS BY BOTH THE SIDES.
- 3. THE POLISH SIDE BELIEVES IT WILL BE USEFUL TO ESTABLISH A JOINT BOARD FOR SCIENTIFIC AND TECHNOLOGICAL COOPERATION TO FPERFORM COORDINATION TASKS.

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4. IT IS PROPOSED THAT EACH SIDE WILL DISPOSE THE

EQUIVALENT OF THE SUM OF \$50 MILLION STARTING JULY 1, 1974. IT IS EXPECTED AT THE SAME TIME THAT THE US SIDE SHALL SPEND ON CURRENT PRINCIPLES, AND APART FROM THE ABOVE-MENTIONED INPUT. THE FOLLOWING AMOUNTS:

A) THE EQUIVALENT OF \$20,160,000 FOR THE REALIZATION OF THE AGREEMENTS SIGNED TILL JUNE 30, AND
B) THE EQUIVALENT OF \$10,400,000 FROM THE TITLE OF NEW
OBLIGATIONS UNDERTAKEN IN FY 74.
SHOULD THE OBLIGATION OF NEW FISCAL RESOURCES IN FY 74
BE SMALLER THAN \$10,400,000, THIS DIFFERENCE WOULD INCREASE
THE SUM OF US FUNDING FOR THESE PURPOSES AFTER JULY 1,
1974. SIMILARLY, IF THE AMOUNT OF \$20,160,000 IS NOT
ALL SPENT FOR THE REALIZATION OF CONCLUDED AGREEMENTS,
THE DIFFERENCE WILL ALSO ENLARGE THE SUM OF US FUNDING
AFTER JULY 1, 1974.
THE EQUIVALENT OF THESE ADDITIONAL SUMS WILL BE CONTRIBUTED
IN PARALLEL FOR DISPOSAL IN ZLOTYS BY THE POLISH SIDE.

5. THE POLISH SIDE PROPOSES, ON THE BASIS OF THE CONTRIBUTIONS MENTIONED IN PARA 4, TO CONCLUDE A TENYEAR AGREEMENT. THE USE OF THE SUMS CONTRIBUTED BY BOTH SIDES UNDER THE NEW AGREEMENT WILL NOT HAVE A RIGID YEAR-BY-YEAR DISTRIBUTION. IT IS PROPOSED THAT THE JOINT BOARD, IN ESTABLISHING NEW ANNUAL EXPENDITURES, ASSURE SUCCESSIVE INCREASES IN RELATION TO PREVIOUS LEVELS. IN THE CASE WHERE THE WHOLE BUDGETED AMOUNT FOR THE GIVEN YEAR WILL NOT BE FULLY SPENT, THE DIFFERENCE WILL BE AUTOMATICALLY TRANSFERRED FOR USE IN THE SUCCEEDING YEAR.

6. IT IS ALSO THE OPINION OF THE POLISH SIDE THAT THE COST OF INTERNATIONAL TRAVEL AND OF PER DIEM SHOULD BE FINANCED SEPARATELY, AND ON EXISTING PRINCIPLES, AS SPECIFIED IN THE AGREEMENT CONCLUDED BETWEEN MINISTER M. KRZAK AND US ASSISTANT SECRETARY OF STATE W.J. STOESSEL IN WASHINGTON IN 1972

7. BOTH SIDES UNDERSTAND THAT IN PARALLEL WITH THE FINANCING OF SCIENTIFIC AND TECHNOLOGICAL COOPERATION WITHIN THE CONFIDENTIAL

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FRAMEWORK OF THIS AGREEMENT, THE POSSIBILITY REMAINS OF DIRECT FINANCING OF SUCH COOPERATION BY THE INTERESTED INSTITUTIONS OF BOTH SIDES FROM THEIR OWN FINANCIAL RESOURCES, IN PROPORTION AND ON MUTUALLY AGREED PRINCIPLES.

II. FINANCING SYSTEM

1. THE POLISH SIDE PROPOSES ESTABLISHING OF THE JOINT

FUND IN ZLOTYS TO WHICH BOTH SIDES WILL CONTRIBUTE IN EQUAL AMOUNT SPECIFIED IN POINT I.4 AS OF JULY 1, 1974.

- 2. ALTERNATIVELY, THE POLISH SIDE IS PREPARED TO CONSIDER THE POSSIBILITY OF ESTABLISHING A SLIGHTLY DIFFERENT SYSTEM OF JOINT FINANCING, CONSISTING OF ESTABLISHING TWO SEPARATE BANK ACCOUNTS. THE AMERICAN SIDE WOULD CONTRIBUTE TO ONE OF THESE ACCOUNTS FROM PL-480 FUNDS AND THE POLISH SIDE WOULD CONTRIBUTE AN IDENTICAL AMOUNT IN ZLOTYS TO THE OTHER ACCOUNT. BOTH THESE CONTRIBUTIONS WOULD BE MADE ONCE, ON THE DAY THE NEW AGREEMENT COMES INTO FORCE.
- 3. AMOUNTS AGREED TO BY BOTH SIDES FOR THE COSTS OF A SPECIFIC PROJECT TO INTERESTED AGENCIES OR INSTITUTIONS WILL BE TRANSFERRED:
- A) EITHER FROM THE JOINT FUND, OR
 B) IN THE EQUAL AMOUNTS, AND AT THE SAME TIME, FROM
 BANK ACCOUNTS OF BOTH SIDES TO THE BANK ACCOUNT OF THE
 COOPERATING POLISH INSTITUTION, AS IS THE CURRENT PRACTICE.
- 4. WITH THE PRINCIPLE OF EQUAL PARTICIPATION IN COSTS, A PRINCIPLE SHOULD BE ACCEPTED OF CALCULATING THE WHOLE COST OF THE WORK CARRIED BY THE INSTITUTIONS PERFORMING THE AGREED RESEARCH. THE PRINCIPLES OF THE UNIFORM CALCULATION OF COSTS SHALL BE SET FORTH IN AN ADDITIONAL DOCUMENT WHICH WILL CONSTITUTE AN INTEGRAL PART OF THE NEW AGREEMENT.
- 5. IT IS PROPOSED THAT THE JOINT MANAGEMENT CONSISTS OF 6 PERSONS, 3 FROM EACH SIDE. THE MANAGEMENT WOULD MEET CONFIDENTIAL

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IN PRINCIPLE TWO TIMES EVERY YEAR, ONCE IN POLAND AND ONCE IN THE UNITED STATES. THE JOINT MANAGEMENT WOULD EXERCISE PRIMARY AUTHORITY IN \cdot

- A) DECIDING THE PRELIMINARY LEVEL OF EXPENDITURES FOR A GIVEN FISCAL YEAR,
- B) DECIDING OF THE GENERAL STRUCTURE OF THESE EXPENDITURES ACCORDING TO THE AREAS OF SCIENTIFIC RESEARCH ACTIVITIES, ORIGINATING FROM THE PRIORITIES AND PREFERENCES OF BOTH SIDES,
- C) RESOLVING POSSIBLE MATTERS OF CONFLICT THAT MIGHT EMERGE DURING THE REALIZATION OF THE COOPERATION.
- 6. IT IS PROPOSED THAT THE NEW AGREEMENT COME INTO FORCE

ON JULY 1, 1974. UNQUOTE

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2. DCM AND SCIATT DISCUSSED POLISH DRAFT ON MARCH 15 WITH CHOWANIEC, ELICITING FOLLOWING CLARIFICATIONS: PARA I (5) ANNUAL CONTRIBUTIONS: THE WORDING HERE IS INTENDED TO INSURE INCREASING ANNUAL OBLIGATIONS FOR S&T COOPERATION. CHOWANIEC PROPOSED HYPOTHETICAL EXAMPLE OF STARTING JOINT FINANCING AT \$8 MILLION EQUIVALENT FOR THE FIRST YEAR, PROCEEDING WITH ANNAUL INCREMENTS UNTIL A \$16 MILLION EQUIVALENT OBLIGATION IS REACHED IN TENTH AND FINAL YEAR OF COOPERATION PROGRAM. PARA I (6) TRAVEL: THE POLISH PROPOSAL WOULD REQUIRE FINANCING INTERNATIONAL TRANSPORTATION AND PER DIEM FROM SOURCES OUTSIDE OF JOINT FUND. CHOEANIEC ADDED THAT POLISH INTERPRETATION OF STOESSEL-KRZAK AGREEMENT WOULD PERMIT US TO CONVERT PL-480 ZLOTYS TO HARD CURRENCY FOR INTERNATIONAL TRAVEL, ONLY PER DIEM PAYMENTS FOR POLES VISITING US WOULD HAVE TO COME FROM INDEPENDENT SOURCES OF DOLLARS IN US. PARA II (4) COST CALCULATIONS: CHOWANIEC STATED POLISH

ANALYSIS OF A NUMBER OF TYPICAL COOPERATIVE PROJECTS
REVEALS FAIRLY WIDE DIVERGENCIES IN COST ELEMENTS
INCLUDED IN BUDGETS. CHOWANIEC SAID POLES NOW PREPARING
STANDARD LIST OF COST ELEMENTS, BASED PRINCIPALLY ON NSF
SFCP BROCHURE. HE GAVE ASSURANCES THAT NO PROHIBITED

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(E.G., AMORTIZATION OF LABORATORY BUILDINGS) WOULD BE INCLUDED, AND JOINT FINANCING UNDER PROPOSED UNIFORM COST CALCULATION PRINCIPLES WILL PRODUCE GENUINE INCREASE IN VOLUME OF S&T COOPERATION.

3. DCM AND SCIATT NOTED TO CHOWANIEC THAT POLISH DRAFT DIFFERS GREATLY FROM US DRAFT ON PRACTICALLY EVERY MAJOR ELEMENT (I.E., SIZE OF PROGRAM, METHOD OF MAKING CONTRIBUTIONS, AND POWERS OF JOINT BOARD). THEY UNDERLINED THAT US POSITION LABORIOUSLY ARRIVED AT AND THAT CONSTRAINTS IMPOSED BY TREASURY AND COOPERATION AGENCIES WOULD MAKE RADICAL CHANGES IN US POSITION VERY DIFFICULT. THEY ALOS POINTED OUT THAT DELAY IN REACHING AGREEMENT WOULD ILL SERVE POLISH INTERESTS, SINCE EACH YEAR'S DELAY LESSENS AMOUNT AVAILABLE FOR JOINTLY-FINANCED PROGRAM UNDER PHASE-DOWN WHICH IS ALREADY IN EFFECT. CHOWANIEC REPLIED THAT HE WELL UNDERSTOOD US SITUATION, BUT PERSISTS IN THE BELIEF THAT US ADMINISTRATIVE AND LEGAL PROBLEMS WITH THE JOINT FUND PROPOSED BY POLAND COULD BE RESOLVED BY A "HIGHER-LEVEL DECISION".

4. COMMENT:

CHOWANIEC INDICATED TO US THAT THE POLISH POSITION, WHICH HE DESCRIBED AS THE AGREED VIEWS OF NINETEEN INTERESTED POLISH GOVERNMENT AGENCIES, IS FIRMEST ON TWO ESSENTIAL FEATURES: THE SIZE OF THE CONTRIBUTION OF EACH SIDE AND THE TEN-YEAR SPAN OF THE AGREEMENT. HE HINTED THAT OTHER ELEMENTS ARE NEGOTIABLE. WHAT THE POLISH SIDE HAS DONE IN ESSENCE IS TO RETURN TO THE FRAMWORK OF OUR AGREEMENT WITH THE YUGOSLAVS AND TO DISMISS AS SO MUCH LEGAL PETTIFOGGERY THE US SIDE'S CAREFUL EXPLANATION OF THE REASONS WE COULD NO LONGER USE THAT AGREEMENT AS A MODEL. THEY HAVE HINTED RATHER BROADLY THAT THEY REGARD BOTH OUR LIMITATIONS ON THE MAXIMUM AMOUNT OF OUR CONTRIBUTION AND ON THE PERIOD OF TIME OVER WHICH IT CAN BE SPENT AS THE RESULT OF WORKING-LEVEL RULINGS WHICH THEY ARE NOT PREPARED TO ACCEPT AS FINAL. END COMMENT.

5. ACTION RECOMMENDED: THE EMBASSY RECOMMENDS A RAPID AND FIRM REJECTION OF THE POLISH DRAFT WHICH WILL SERVE CONFIDENTIAL

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TO PLACE THE ONUS FOR STALLING BACK IN THE POLISH COURT, AND LEAVE OPEN THE DATE FOR THE NEXT MEETING OF THE JOINT WORKING GROUP.

6. IT APPEARS TO US THE POLES HAVE TAKEN A HARD-LINE ATTITUDE SINCE THE CRUCIAL MATTER TO THEM OF THE AMOUNT OF US FINDING FOR S&T COOPERATION WILL NOT BE INCREASED BY AN AGREEMENT ON JOINT FINANCING. THUS, THEY PERCEIVE RELATIVELY LITTLE HARM IN DEMANDING OPTIMAL TERMS. TO STRENGTHEN OUR BARGAINING POSITION FOR THE NEXT ROUND, WE RECOMMEND FURTHER STUDY OF THE U.S. POSITION WITH A VIEW TO MODIFYING IT BY OFFERING NOT TO DEDUCT OBLIGATIONS MADE IN FY 74 FROM OUR CONTRIBUTION OF \$30.8 MILLION AND TO PERMIT NEW OBLIGATIONS UNDER THE EVENTUAL JOINT-FINANCING ARRANGEMENT THROUGH FY 80. EMBASSY FEELS POLITICAL, ECONOMIC, AND SCIENTIFIC BENEFITS OF JOINT POLISH-AMERICAN RESEARCH ARE LARGE AND CONTINUOUS AND FULLY JUSTIFY SOME RECONSIDERATION OF OUR POSITION. DAVIES

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